

AREA REPORT

DECEMBER 2024 | ALL PROPERTY TYPES

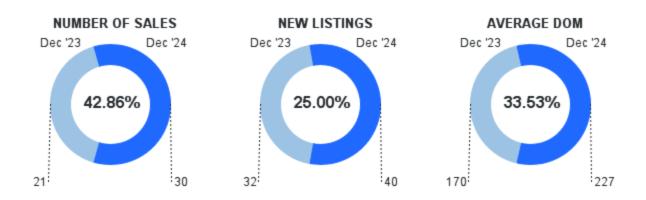


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ST. CROIX | December 2024

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-17.84% 🛡 MEDIAN SALES PRICE

ALL PROPERTY TYPES

9.48% 🐠 AVERAGE SALES PRICE ALL PROPERTY TYPES

MEDIAN LIST PRICE

(SOLD LISTINGS) ALL PROPERTY TYPES

-17.90% **3**.59% **3** AVERAGE LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

Dec '23 Dec '24

AREA REPORT

FULL MARKET SUMMARY

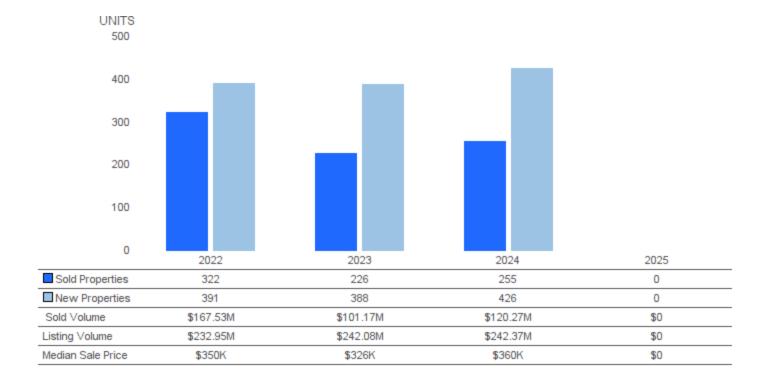
December 2024 | All Property Types @

	Month to Date			Year to Date		
	December 2024	December 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	40	32	25% 🕜	425	388	9.54% 🕜
Sold Listings	30	21	42.86% 🕜	255	226	12.83% 🕎
Median List Price (Solds)	\$369,450	\$450,000	-17.9% 😍	\$375,000	\$350,000	7.14% 🕎
Median Sold Price	\$361,500	\$440,000	-17.84% 🕔	\$360,000	\$326,250	10.34% 🕎
Median Days on Market	181	92	96.74% 介	148	123	20.33% 🕎
Average List Price (Solds)	\$516,516	\$475,666	8.59% 🕜	\$502,212	\$475,124	5.7% 🕎
Average Sold Price	\$495,559	\$452,661	9.48% 🕜	\$471,631	\$447,649	5.36% 🕎
Average Days on Market	227	170	33.53% 🕎	189	169	11.83% 🕎
List/Sold Price Ratio	95.8%	95.2%	0.56% 🕜	94.1%	93.6%	0.48% 🕎

SOLD AND NEW PROPERTIES (UNITS)

December 2024 | All Property Types 🕜

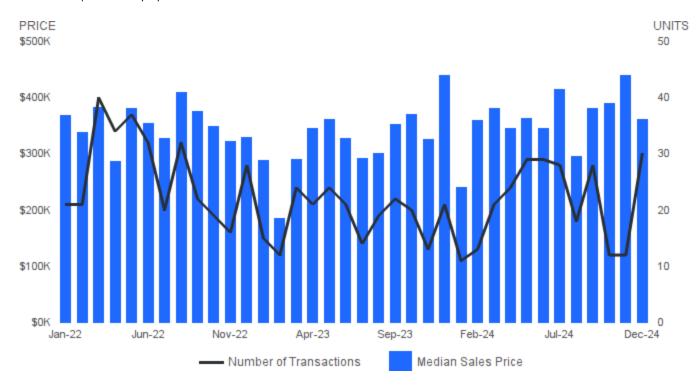
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

December 2024 | All Property Types 🕡

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

December 2024 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

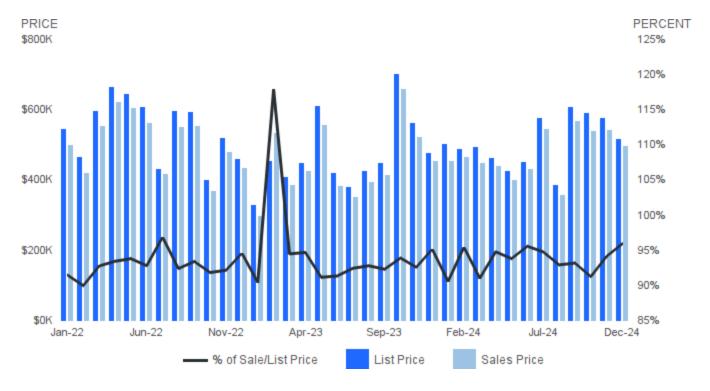
Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

December 2024 | All Property Types 🕡

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

December 2024 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

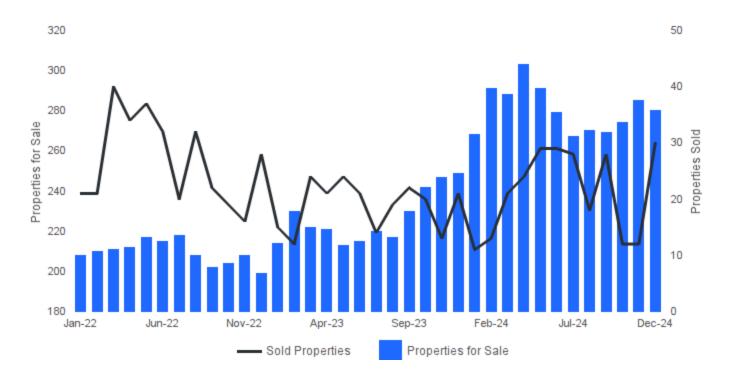
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

December 2024 | All Property Types 🕜

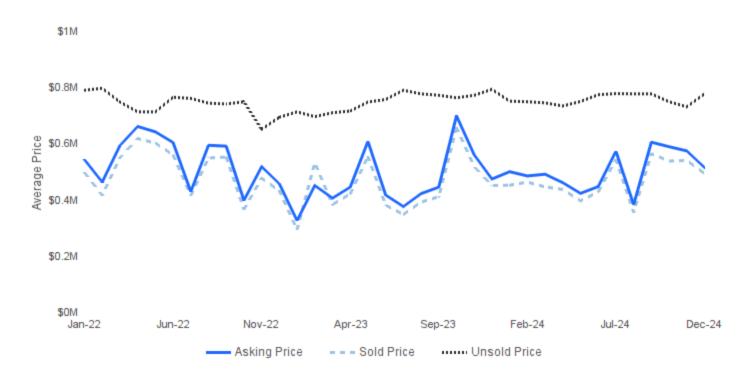
Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

December 2024 | All Property Types @

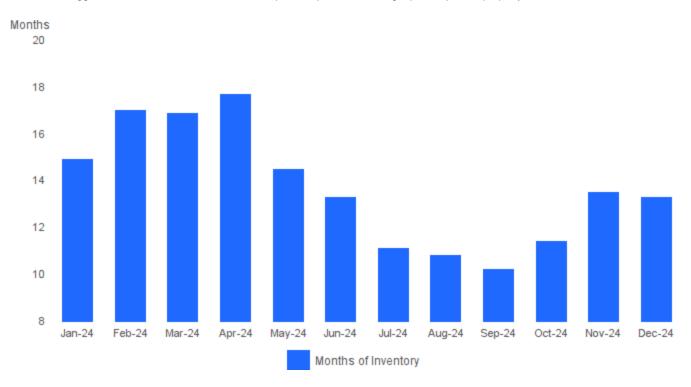
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

December 2024 | All Property Types 🕜

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

December 2024 | All Property Types @

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.



