

AREA REPORT

OCTOBER 2023 | ALL PROPERTY TYPES

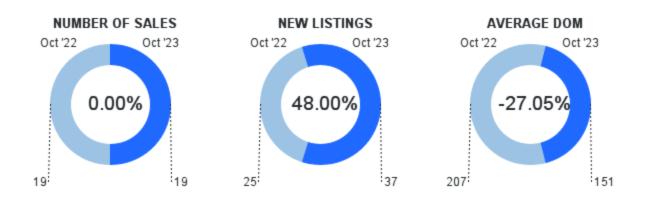


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ST. CROIX | October 2023

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



11.46%
MEDIAN SALES PRICE

ALL PROPERTY TYPES

86.36%

AVERAGE SALES PRICE
ALL PROPERTY TYPES

2.88%
MEDIAN LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

81.87%

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Oct '22 Oct '23

AREA REPORT

FULL MARKET SUMMARY

October 2023 | All Property Types @

	Month to Date			Year to Date		
	October 2023	October 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	37	25	48% 🕜	323	327	-1.22% 🐠
Sold Listings	19	19	0%	190	282	-32.62% 🕐
Median List Price (Solds)	\$389,900	\$379,000	2.88% 🕎	\$349,950	\$369,000	-5.16% 🔱
Median Sold Price	\$389,000	\$349,000	11.46% 🕢	\$323,500	\$359,000	-9.89% 🕔
Median Days on Market	105	130	-19.23% 🕐	128	128	0%
Average List Price (Solds)	\$727,146	\$399,810	81.87% 🕎	\$471,279	\$583,152	-19.18% 🐠
Average Sold Price	\$684,205	\$367,150	86.36% 🕎	\$444,462	\$546,227	-18.63% 🐠
Average Days on Market	151	207	-27.05% 🕔	171	187	-8.56% 🔱
List/Sold Price Ratio	94.3%	92.1%	2.47% 🕎	93.6%	94.8%	-1.28% 🔱

SOLD AND NEW PROPERTIES (UNITS)

October 2023 | All Property Types 🕜

during the year

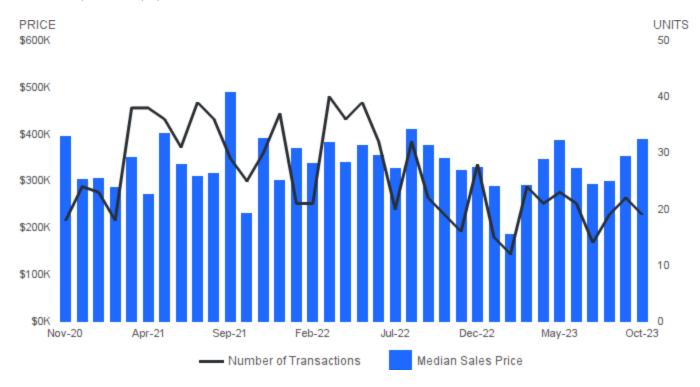
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

October 2023 | All Property Types @

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

October 2023 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

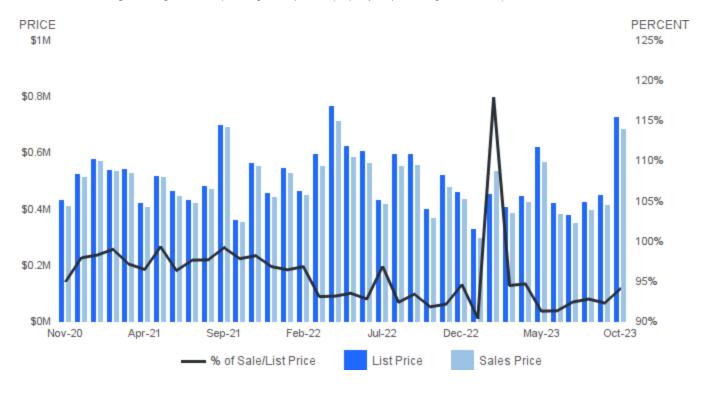
Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

October 2023 | All Property Types 🕡

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

October 2023 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

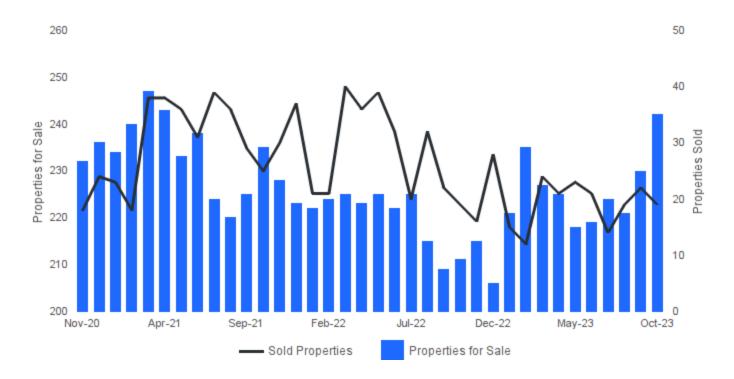
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

October 2023 | All Property Types 🕡

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

October 2023 | All Property Types @

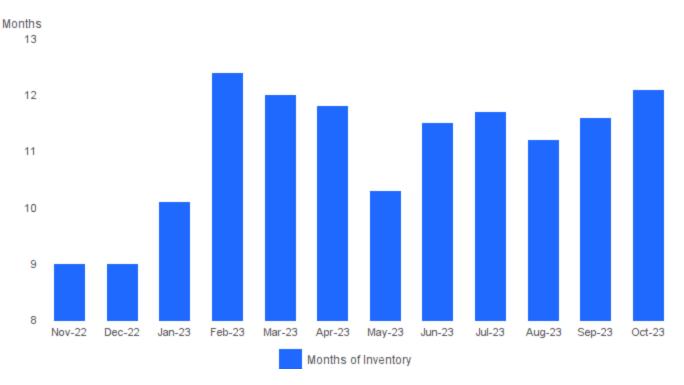
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

October 2023 | All Property Types @

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

October 2023 | All Property Types @



Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

