

# **AREA REPORT**

MAY 2024 | ALL PROPERTY TYPES

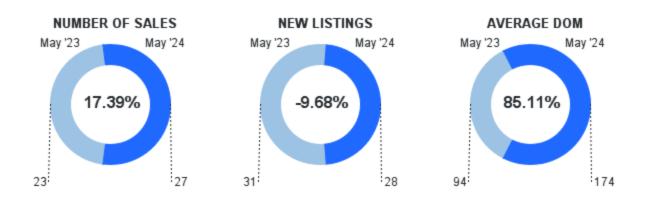


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#### ST. CROIX | May 2024

### REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-6.06% 
MEDIAN SALES PRICE
ALL PROPERTY TYPES

-30.79% 

AVERAGE SALES PRICE
ALL PROPERTY TYPES

-5.06% ♥

MEDIAN LIST PRICE
(SOLD LISTINGS)

ALL PROPERTY TYPES

-32.44% 
AVERAGE LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

May '23 May '24

## AREA REPORT

#### **FULL MARKET SUMMARY**

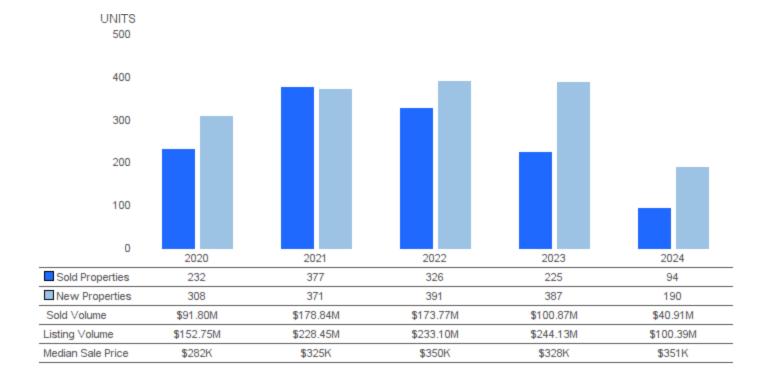
May 2024 | All Property Types 🕜

	Month to Date			Year to Date		
	May 2024	May 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	28	31	-9.68% 🕖	190	157	21.02% 🕎
Sold Listings	27	23	17.39% 🕎	94	95	-1.05% ტ
Median List Price (Solds)	\$375,000	\$395,000	-5.06% 🕖	\$365,750	\$325,000	12.54% 🕎
Median Sold Price	\$362,500	\$385,900	-6.06% 🕖	\$350,999	\$292,500	20% 🕎
Median Days on Market	103	80	28.75% 🏠	129	118	9.32% 🕎
Average List Price (Solds)	\$419,348	\$620,739	-32.44% 🕖	\$467,278	\$460,735	1.42% 🕎
Average Sold Price	\$392,199	\$566,647	-30.79% 🕖	\$435,190	\$441,998	-1.54% ტ
Average Days on Market	174	94	85.11% 🕎	176	164	7.32% 🕎
List/Sold Price Ratio	93.5%	94.7%	-1.25% 🕖	93%	94.4%	-1.46% ტ

#### **SOLD AND NEW PROPERTIES (UNITS)**

May 2024 | All Property Types 💿

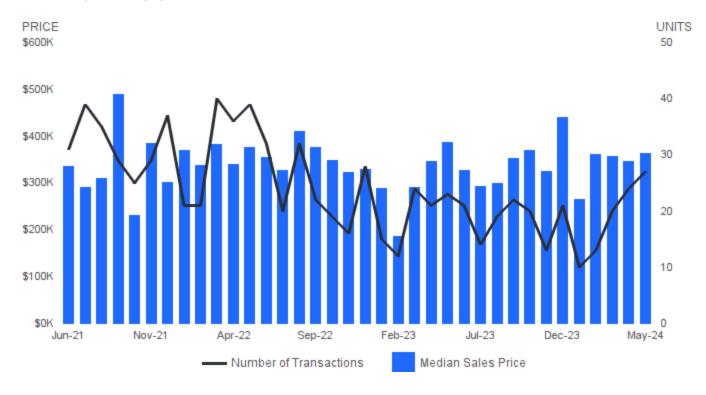
**Sold Properties** | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

May 2024 | All Property Types 👩

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



#### **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

May 2024 | All Property Types 👩

Average Sales Price | Average sales price for all properties sold.

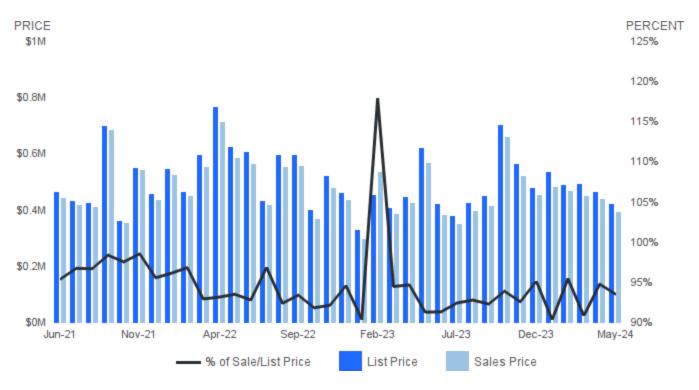
Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

May 2024 | All Property Types 🕝

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### **AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE**

May 2024 | All Property Types 🕝

Average Sales Price | Average sales price for all properties sold.

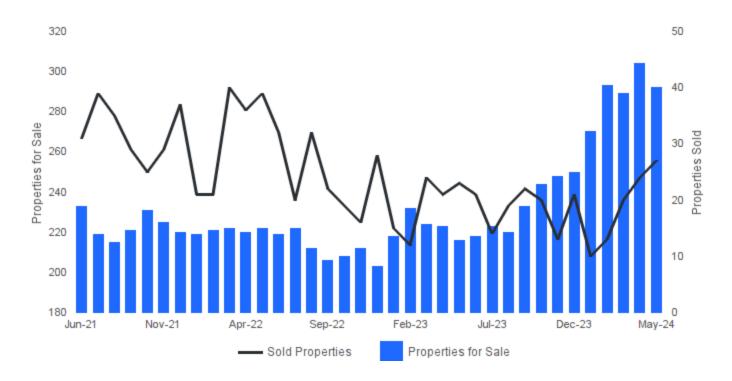
Properties for Sale | Number of properties listed for sale at the end of month.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

May 2024 | All Property Types 🕝

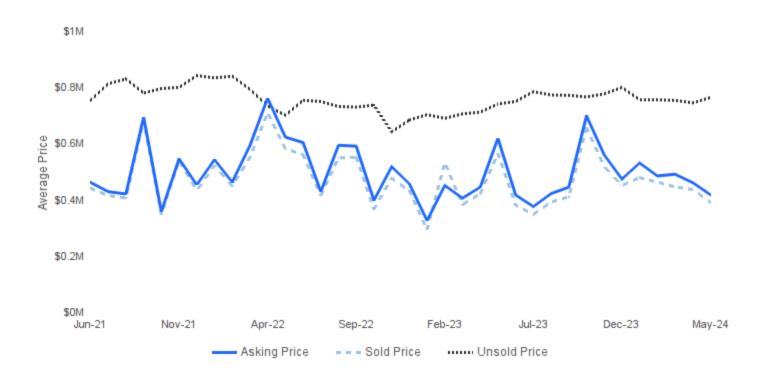
**Properties for Sale** | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



#### **AVERAGE ASKING/SOLD/UNSOLD PRICE**

May 2024 | All Property Types 🕜

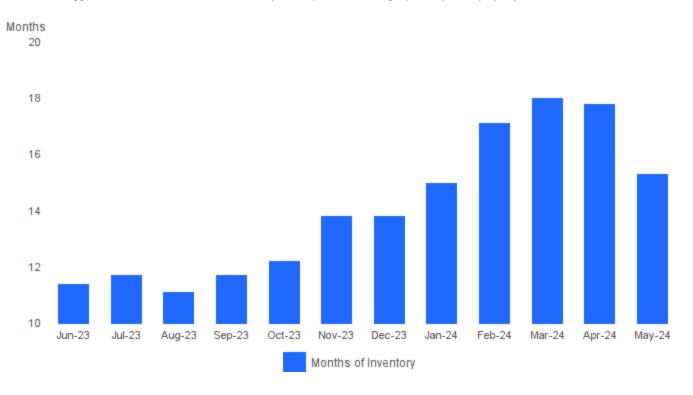
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



#### **ABSORPTION RATE**

May 2024 | All Property Types 👩

**Absorption Rate** | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



#### MONTHS SUPPLY OF INVENTORY

May 2024 | All Property Types 👩

**Months Supply of Inventory** | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.

