

AREA REPORT

APRIL 2024 | ALL PROPERTY TYPES



BRYONY LOCHER

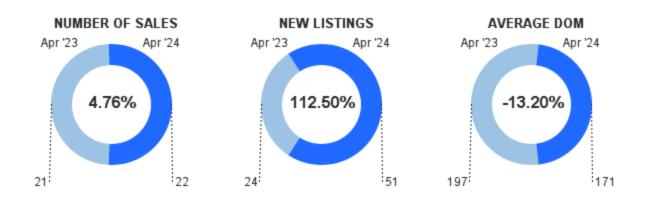
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www.coldwellbanker.com



ST. CROIX | April 2024

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



0.00%

MEDIAN SALES PRICE
ALL PROPERTY TYPES

6.81%

AVERAGE SALES PRICE
ALL PROPERTY TYPES

3.62%
MEDIAN LIST PRICE (SOLD LISTINGS)
ALL PROPERTY TYPES

6.32%

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Apr '23 Apr '24

AREA REPORT

FULL MARKET SUMMARY

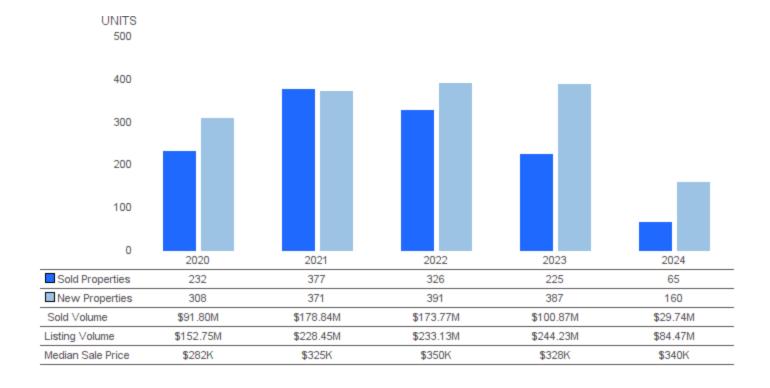
April 2024 | All Property Types 🕝

	N	Month to Date	Year to Date			
	April 2024	April 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	51	24	112.5% 🏠	160	125	28% 🕎
Sold Listings	22	21	4.76% 🕎	65	72	-9.72% ტ
Median List Price (Solds)	\$372,000	\$359,000	3.62% 🕎	\$360,000	\$320,000	12.5% 🕎
Median Sold Price	\$344,999	\$345,000	0%	\$340,000	\$290,000	17.24% 🕎
Median Days on Market	129	127	1.57% 🕎	136	133	2.26% 🕎
Average List Price (Solds)	\$474,859	\$446,614	6.32% 🏠	\$491,581	\$409,623	20.01% 🕎
Average Sold Price	\$451,687	\$422,904	6.81% 🏠	\$457,515	\$402,180	13.76% 🕎
Average Days on Market	171	197	-13.2% 🕡	172	186	-7.53% 🕖
List/Sold Price Ratio	93.5%	94%	-0.53% 🕡	93%	94.3%	-1.39% 🕖

SOLD AND NEW PROPERTIES (UNITS)

April 2024 | All Property Types 🕜

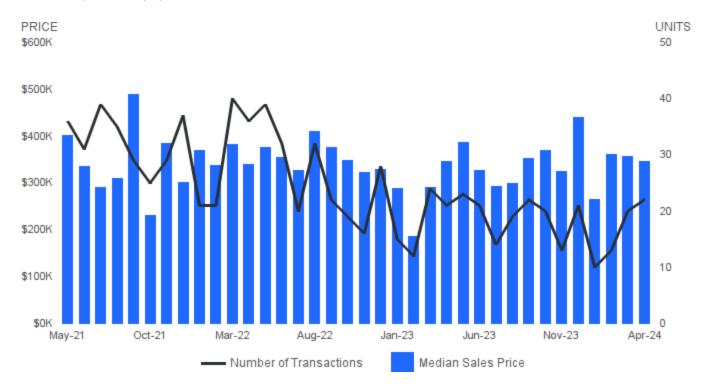
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

April 2024 | All Property Types 👩

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

April 2024 | All Property Types 👩

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

April 2024 | All Property Types 🕝

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

April 2024 | All Property Types 🕜

Average Sales Price | Average sales price for all properties sold.

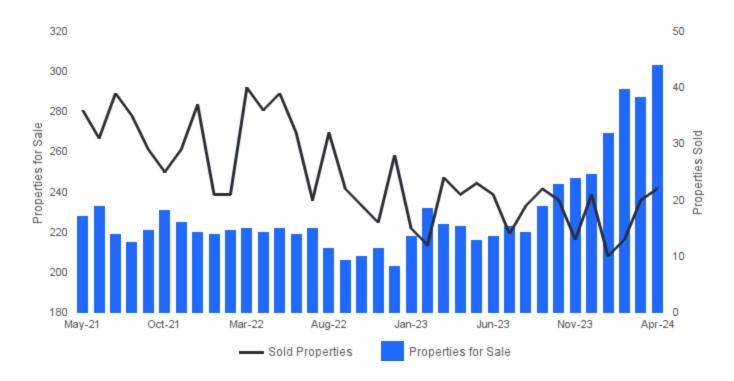
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

April 2024 | All Property Types 👩

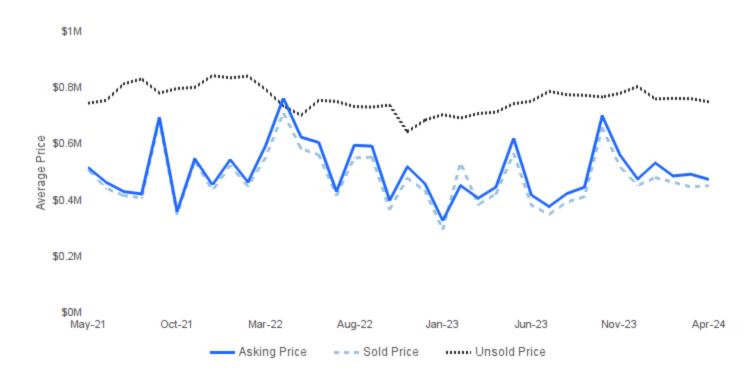
Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

April 2024 | All Property Types 🕜

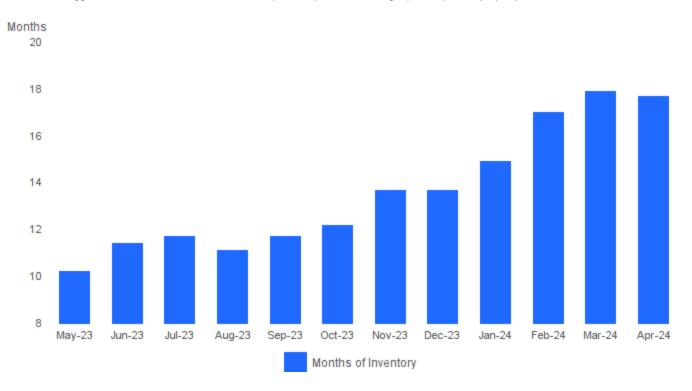
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

April 2024 | All Property Types 🕜

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

April 2024 | All Property Types 👩

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.

