



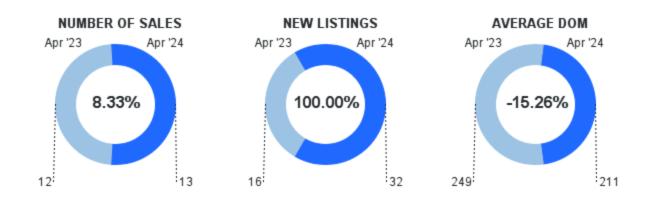


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# ST. CROIX | April 2024 REAL ESTATE SNAPSHOT - Change since this time last year Single Family



36.43%

10.82%

28.57%

(SOLD LISTINGS) SINGLE FAMILY 10.30%

(SOLD LISTINGS) SINGLE FAMILY

📕 Apr '23 🛛 🗖 Apr '24



## FULL MARKET SUMMARY

April 2024 | Single Family 👩

	Month to Date			Year to Date		
	April 2024	April 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	32	16	100% 🏠	101	85	18.82% 🏠
Sold Listings	13	12	8.33% 🕎	39	43	-9.3% 😍
Median List Price (Solds)	\$450,000	\$350,000	28.57% 🕎	\$385,000	\$330,000	16.67% 🕎
Median Sold Price	\$440,000	\$322,500	36.43% 🕎	\$385,000	\$300,000	28.33% 🕎
Median Days on Market	181	169	7.1% 🕎	177	151	17.22% 🕎
Average List Price (Solds)	\$553,530	\$501,825	10.3% 🕎	\$592,341	\$487,053	21.62% 🕎
Average Sold Price	\$525,786	\$474,458	10.82% 🕎	\$549,578	\$482,453	13.91% 🕎
Average Days on Market	211	249	-15.26% 🕔	190	216	-12.04% 👧
List/Sold Price Ratio	92.6%	93.3%	-0.76% 👧	92.7%	93.7%	-1.05% 👧

# SOLD AND NEW PROPERTIES (UNITS)

## April 2024 | Single Family 👩

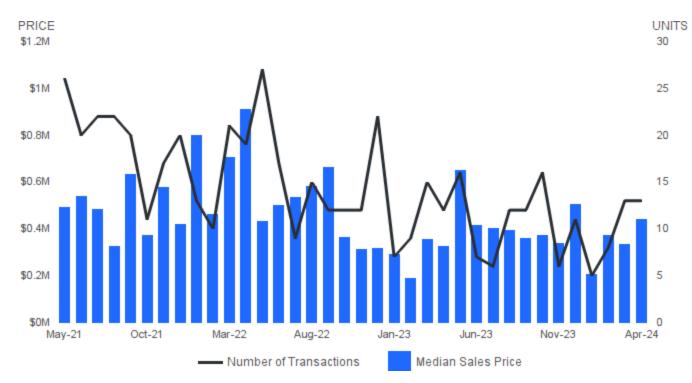
Sold Properties | Number of properties sold during the year New Properties | Number of properties listed during the year.



# MEDIAN SALES PRICE AND NUMBER OF SALES

## April 2024 | Single Family 👩

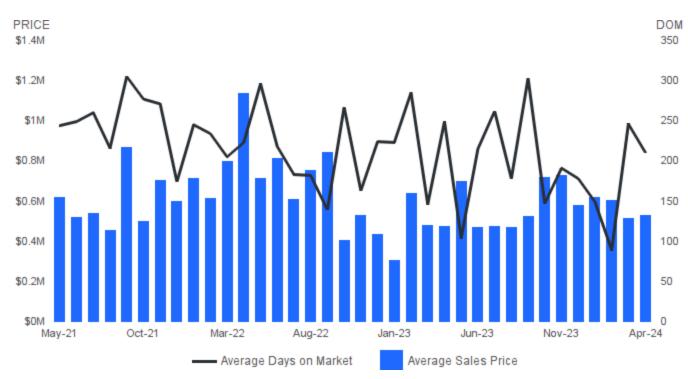
Median Sales Price | Price of the ""middle" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



# AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

## April 2024 | Single Family 👩

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

April 2024 | Single Family 👩

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

April 2024 | Single Family 🝘

Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



# **PROPERTIES FOR SALE AND SOLD PROPERTIES**

April 2024 | Single Family 👩

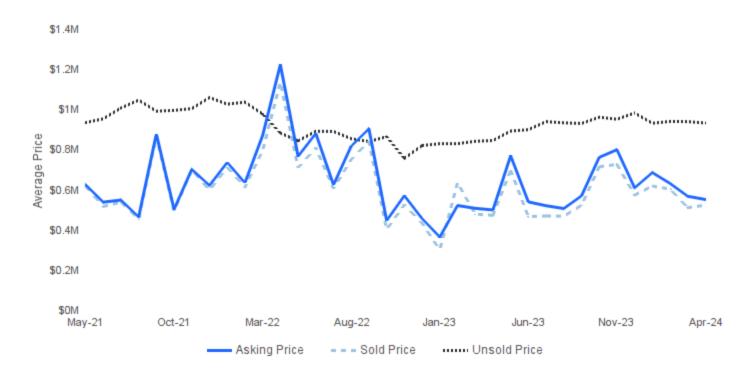
**Properties for Sale** | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



# AVERAGE ASKING/SOLD/UNSOLD PRICE

#### April 2024 | Single Family @

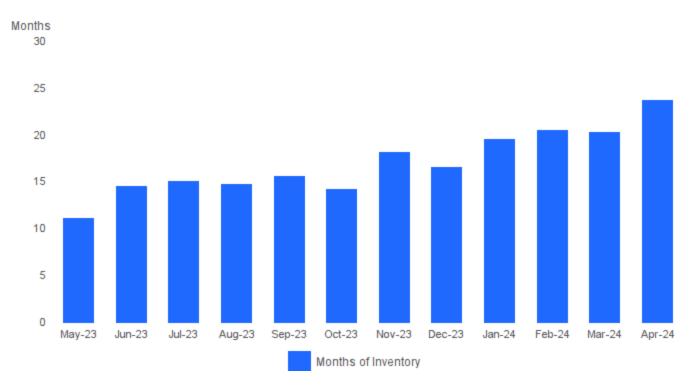
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



## **ABSORPTION RATE**

#### April 2024 | Single Family 👩

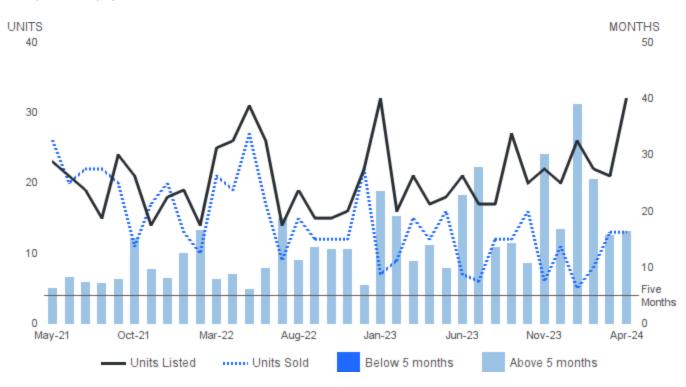
**Absorption Rate** | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



## MONTHS SUPPLY OF INVENTORY

### April 2024 | Single Family 🝘

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.



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