

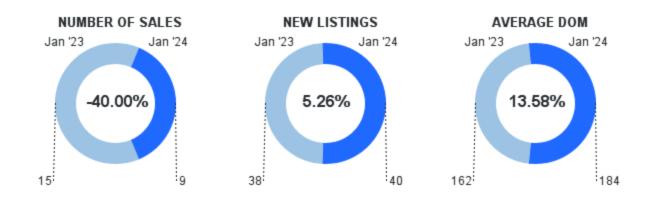




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ST. CROIX | January 2024 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



0.35% MEDIAN SALES PRICE ALL PROPERTY TYPES

0.33%

74.68%

(SOLD LISTINGS) ALL PROPERTY TYPES

Jan '24

Jan '23



FULL MARKET SUMMARY

January 2024 | All Property Types 💿

	Month to Date			Year to Date		
	January 2024	January 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	40	38	5.26% 🕎	40	38	5.26% 🕎
Sold Listings	9	15	-40% 😍	9	15	-40% 😍
Median List Price (Solds)	\$300,000	\$299,000	0.33% 🕎	\$300,000	\$299,000	0.33% 🕎
Median Sold Price	\$290,000	\$289,000	0.35% 🕎	\$290,000	\$289,000	0.35% 🕎
Median Days on Market	137	103	33.01% 🕎	137	103	33.01% 🕎
Average List Price (Solds)	\$571,555	\$327,193	74.68% 🕎	\$571,555	\$327,193	74.68% 🕎
Average Sold Price	\$514,816	\$295,866	74% 🕎	\$514,816	\$295,866	74% 🕎
Average Days on Market	184	162	13.58% 🕎	184	162	13.58% 🕎
List/Sold Price Ratio	91.6%	93.2%	-1.76% 😍	91.6%	93.2%	-1.76% 😍

SOLD AND NEW PROPERTIES (UNITS)

January 2024 | All Property Types 💿

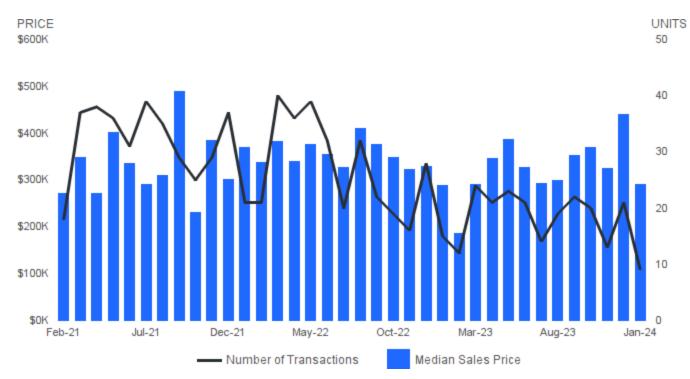
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

January 2024 | All Property Types 🔞

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

January 2024 | All Property Types 💿

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

January 2024 | All Property Types 🔞

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

January 2024 | All Property Types 🔞

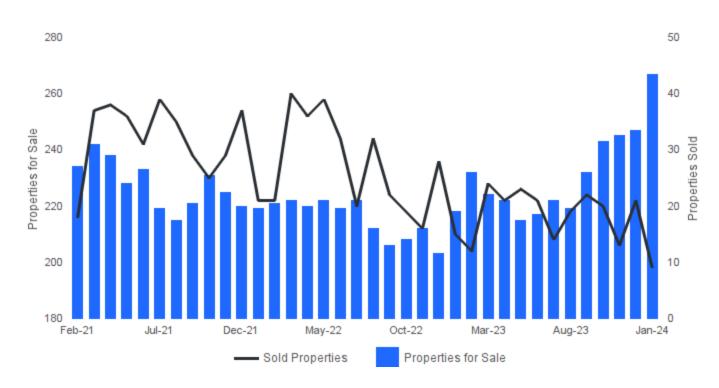
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

January 2024 | All Property Types 🔞

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

January 2024 | All Property Types 🔞

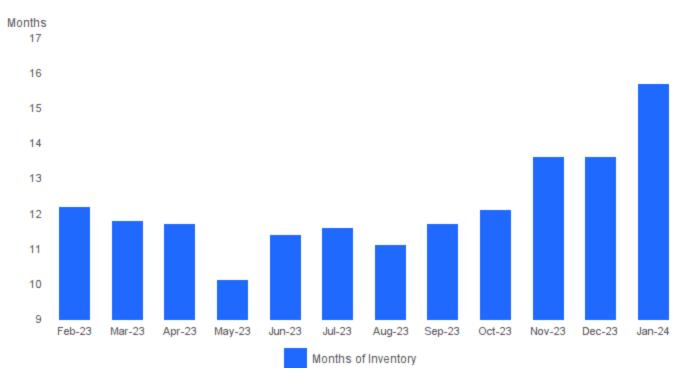
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

January 2024 | All Property Types 🕐

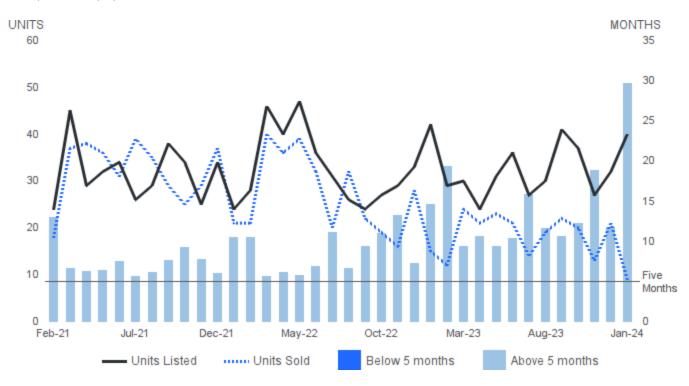
Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

January 2024 | All Property Types 🔞

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.



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