

AREA REPORT ST. THOMAS

OCTOBER 2024 | ALL PROPERTY TYPES

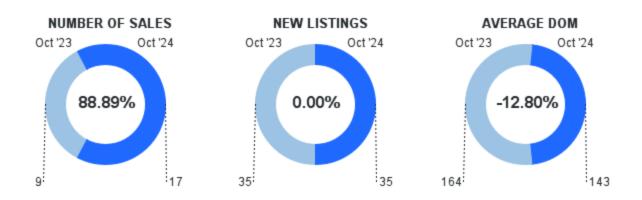


BRYONY LOCHER
Direct: 340-778-7000
Cell: 340-227-7657
bry@coldwellbankervi.com
www.coldwellbanker.com



ST. THOMAS | October 2024

REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-27.34% 🛡 MEDIAN SALES PRICE

-26.10% 🛡 AVERAGE SALES PRICE ALL PROPERTY TYPES

-28.15% **U** -26.74% **U**

MEDIAN LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

ALL PROPERTY TYPES

AVERAGE LIST PRICE (SOLD LISTINGS)

ALL PROPERTY TYPES

Oct '23 Oct '24

AREA REPORT

FULL MARKET SUMMARY

October 2024 | All Property Types @

	Month to Date			Year to Date		
	October 2024	October 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	35	35	0%	269	268	0.37% 🕜
Sold Listings	17	9	88.89% 🕜	144	170	-15.29% 🕛
Median List Price (Solds)	\$485,000	\$675,000	-28.15% 🕛	\$487,500	\$550,000	-11.36% 🔱
Median Sold Price	\$465,000	\$640,000	-27.34% 🕛	\$457,500	\$525,000	-12.86% 🕔
Median Days on Market	119	81	46.91% 🕜	123	95	29.47% 🕎
Average List Price (Solds)	\$726,882	\$992,222	-26.74% 🕛	\$660,872	\$803,171	-17.72% 🔱
Average Sold Price	\$664,658	\$899,444	-26.1% 🕛	\$621,261	\$734,438	-15.41% 🔱
Average Days on Market	143	164	-12.8% 🕛	167	147	13.61% 🕎
List/Sold Price Ratio	92.1%	95.1%	-3.14% 🕛	94.3%	94.5%	-0.2% 😃

SOLD AND NEW PROPERTIES (UNITS)

October 2024 | All Property Types 🕜

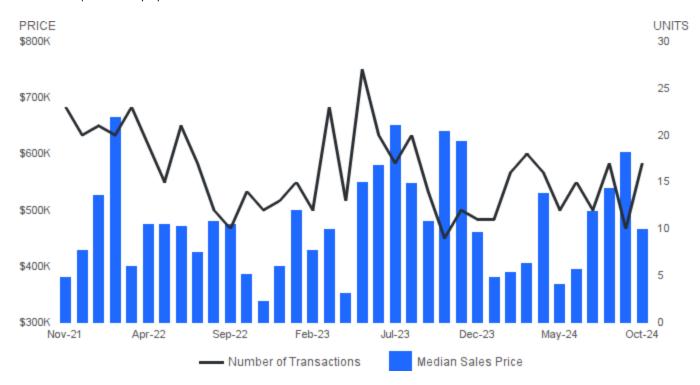
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

October 2024 | All Property Types 🕡

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

October 2024 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

October 2024 | All Property Types 🕡

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

October 2024 | All Property Types @

Average Sales Price | Average sales price for all properties sold.

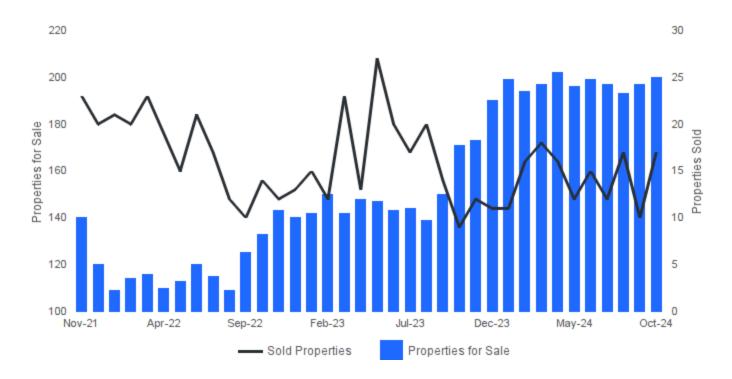
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

October 2024 | All Property Types 🕡

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

October 2024 | All Property Types @

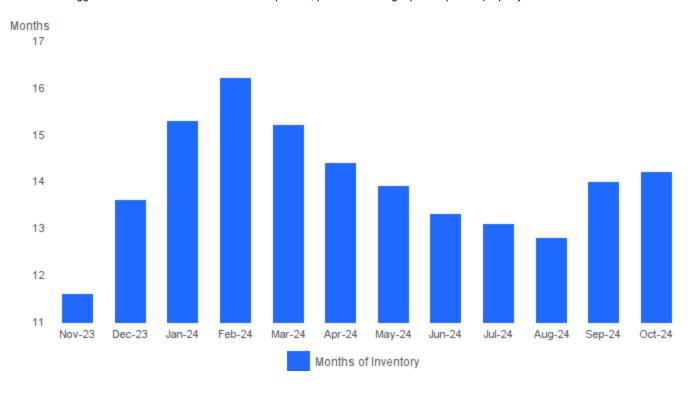
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

October 2024 | All Property Types 🕡

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

October 2024 | All Property Types @

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.

