



AREA REPORT ST. THOMAS

MAY 2023 | LOTS/ACRES

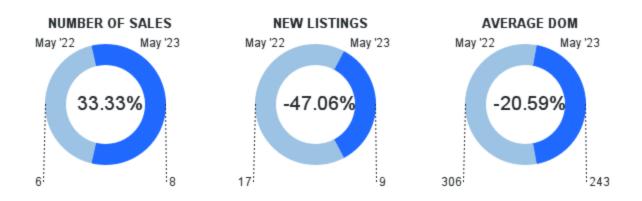


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ST. THOMAS | May 2023

REAL ESTATE SNAPSHOT - Change since this time last year Lots/Acres



133.20% • 50.59% • MEDIAN SALES PRICE

AVERAGE SALES PRICE LOTS/ACRES

MEDIAN LIST PRICE

(SOLD LISTINGS)

LOTS/ACRES

LOTS/ACRES

159.57% • 60.60% •

AVERAGE LIST PRICE (SOLD LISTINGS)

LOTS/ACRES

May '22

May '23



FULL MARKET SUMMARY

May 2023 | Lots/Acres 🕜

		Month to Date			Year to Date	
	May 2023	May 2022	% Change	YTD 2023	YTD 2022	% Change
New Listings	9	17	-47.06% 😍	49	59	-16.95% 🔱
Sold Listings	8	6	33.33% 🕎	25	32	-21.88% 🕛
Median List Price (Solds)	\$312,000	\$120,200	159.57% 🕎	\$225,000	\$147,000	53.06% 🕎
Median Sold Price	\$239,500	\$102,700	133.2% 🕜	\$194,000	\$132,250	46.69% 🕎
Median Days on Market	243	283	-14.13% 🔱	159	227	-29.96% 🕔
Average List Price (Solds)	\$423,562	\$263,733	60.6% 🕜	\$558,456	\$254,587	119.36% 🕎
Average Sold Price	\$359,500	\$238,733	50.59% 🕜	\$402,426	\$231,806	73.6% 🕜
Average Days on Market	243	306	-20.59% 🕛	193	247	-21.86% 🕛
List/Sold Price Ratio	84.5%	83.3%	1.4% 🕜	85.2%	89.8%	-5.12% 🔱

SOLD AND NEW PROPERTIES (UNITS)

May 2023 | Lots/Acres 🕜

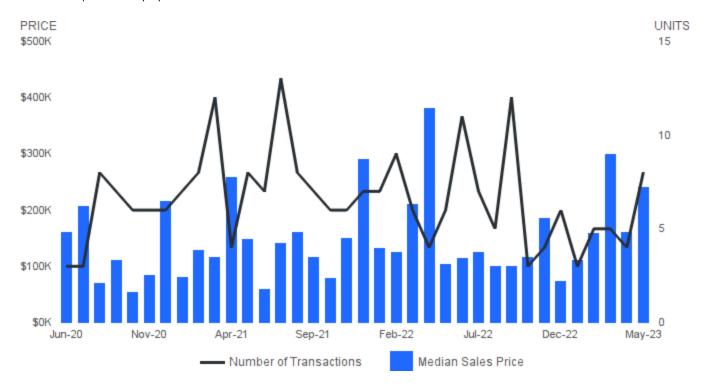
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

May 2023 | Lots/Acres @

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

May 2023 | Lots/Acres @

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

May 2023 | Lots/Acres @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

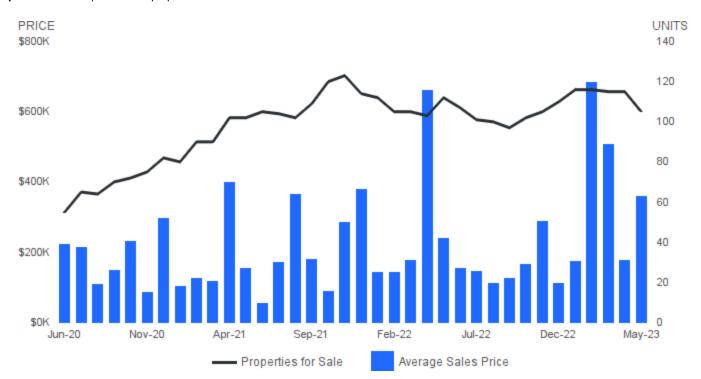


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

May 2023 | Lots/Acres 🕡

Average Sales Price | Average sales price for all properties sold.

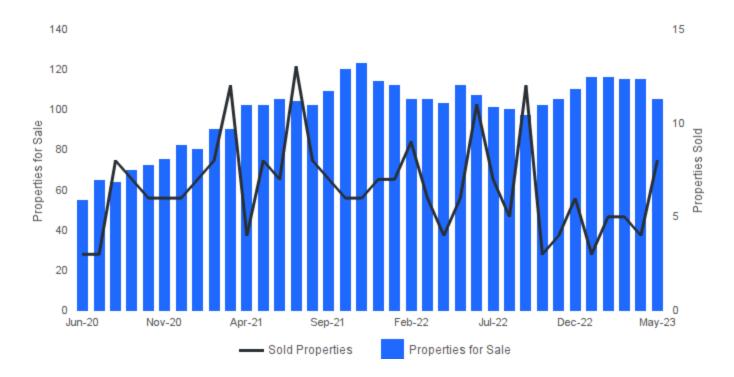
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

May 2023 | Lots/Acres 🕜

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

May 2023 | Lots/Acres @

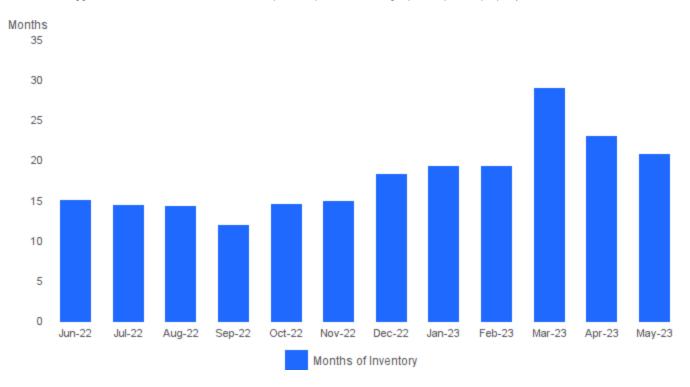
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

May 2023 | Lots/Acres @

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

May 2023 | Lots/Acres 🕜

Months Supply of Inventory | Properties for sale divided by number of properties sold. **Units Listed** | Number of properties listed for sale at the end of month. **Units Sold** | Number of properties sold.

