

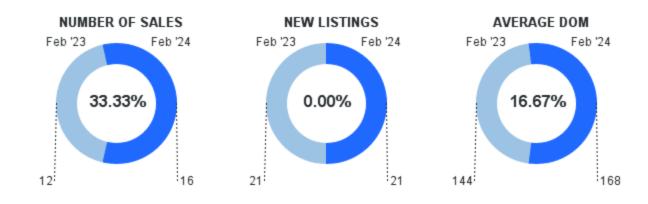




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ST. THOMAS | February 2024 REAL ESTATE SNAPSHOT - Change since this time last year All Property Types



-9.06%

-16.67%

3.53% MEDIAN LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES -19.26% 🔮

AVERAGE LIST PRICE (SOLD LISTINGS) ALL PROPERTY TYPES

📕 Feb '23 📃 Feb '24



FULL MARKET SUMMARY

February 2024 | All Property Types 🕐

	Month to Date			Year to Date		
	February 2024	February 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	21	21	0%	52	49	6.12% 🕎
Sold Listings	16	12	33.33% 🕎	27	27	0%
Median List Price (Solds)	\$432,250	\$417,500	3.53% 🕎	\$419,500	\$475,000	-11.68% 😍
Median Sold Price	\$388,750	\$427,500	-9.06% 😍	\$380,000	\$470,000	-19.15% 😍
Median Days on Market	112	94	19.15% 🕎	111	111	0%
Average List Price (Solds)	\$746,081	\$924,066	-19.26% 😍	\$679,733	\$820,140	-17.12% 😍
Average Sold Price	\$699,787	\$839,741	-16.67% 😍	\$640,170	\$753,385	-15.03% 😍
Average Days on Market	168	144	16.67% 🕎	162	134	20.9% 🕎
List/Sold Price Ratio	92.8%	97.8%	-5.12% 😍	93.1%	95.3%	-2.34% 😍

SOLD AND NEW PROPERTIES (UNITS)

February 2024 | All Property Types 💿

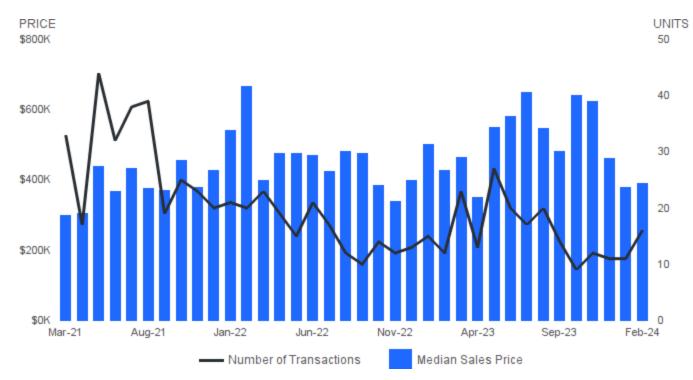
Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

February 2024 | All Property Types 🕐

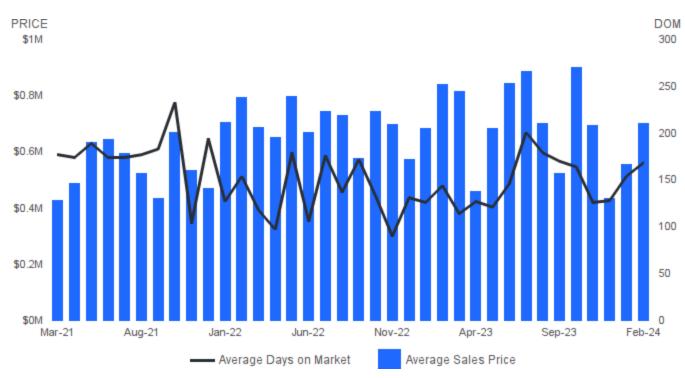
Median Sales Price | Price of the ""middle" property sold -an equal number of sales were above and below this price. Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

February 2024 | All Property Types 💿

Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

February 2024 | All Property Types 🕜

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

February 2024 | All Property Types 🔞

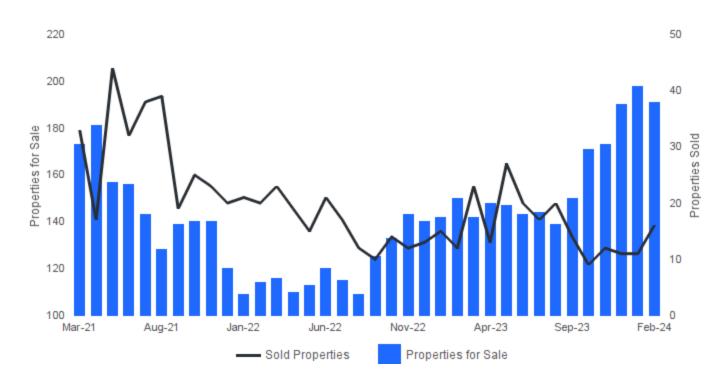
Average Sales Price | Average sales price for all properties sold. Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

February 2024 | All Property Types 🔞

Properties for Sale | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

February 2024 | All Property Types 💿

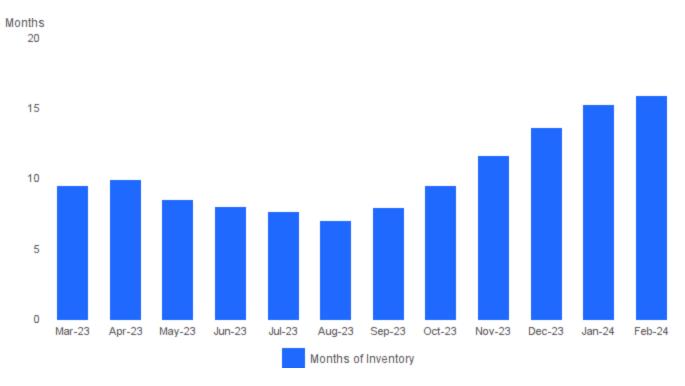
Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price



ABSORPTION RATE

February 2024 | All Property Types 🕐

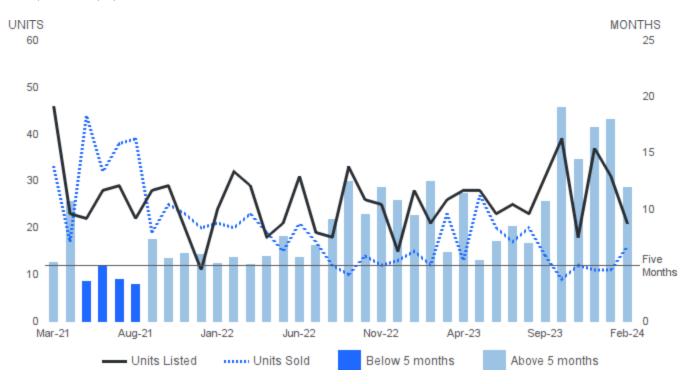
Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

February 2024 | All Property Types 🔞

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.



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